



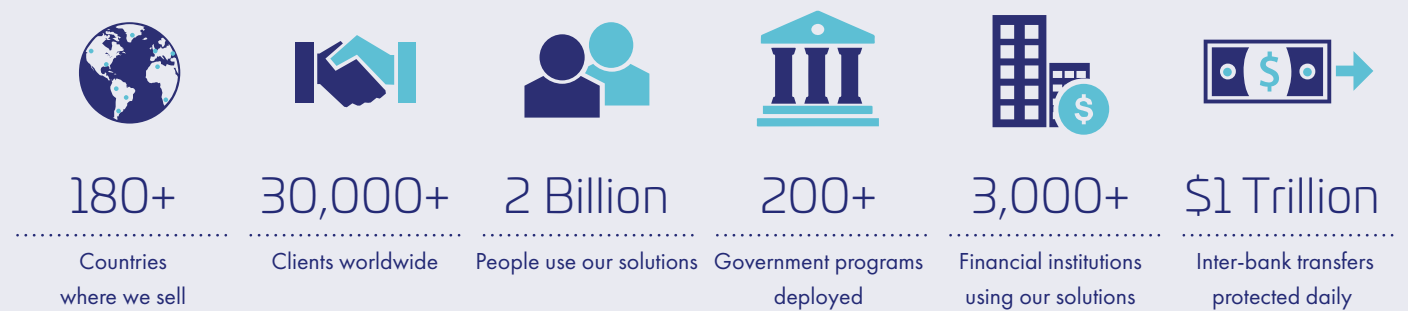
**Thales Accelerate
Partner Network**

Together, we secure business

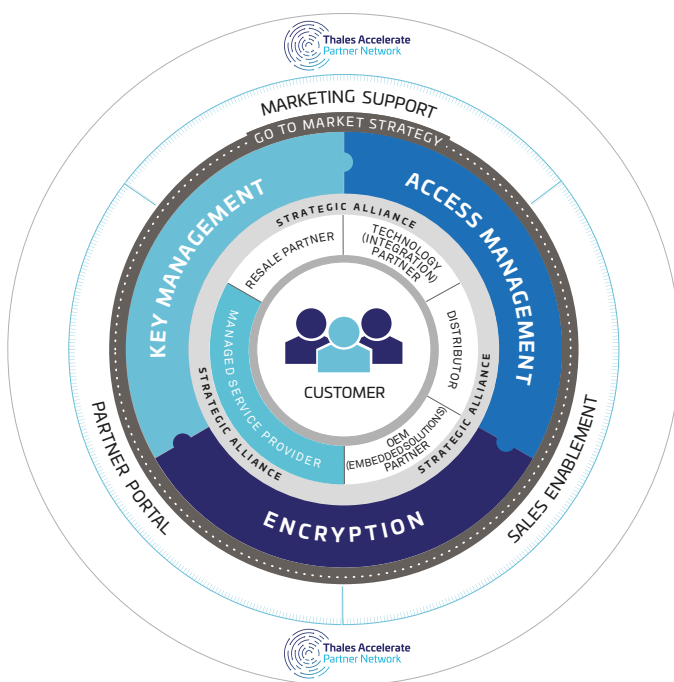
The Reality of Cyber Attacks and Market Opportunities



Bringing Trust to an Increasingly Connected World



Accelerate Partner Network Value Proposition



- Margin rich incentives and strong deal registration
- On-demand enablement and training
- Cutting edge partner portal and demand generation tools
- Over 740 technology integrations and 300+ Integration Partners
- Simple and personalized onboarding
- Accelerated sales cycle through guided selling

“Thales is one of our most trusted vendors in the market, with technologies our customers can always rely on, high margins and most importantly to us, a supportive pool of experts we can always count on...”

BJ Ferguson, Worldwide Channel and Alliance Manager, KeyFactor

Email us to discuss more about your partnership with Thales or join today www6.gemalto.com/TAPN

THALES